Rashid Dor

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Current Address:
5 SW 12th ST
Gainesville, Florida 32601

Permanent Address:
8460 NW 15 CT
Pembroke Pines, Florida 33024

OBJECTIVE: Seeking an internship where I can use my engineering background, related work experience, and interpersonal skills to contribute to company success

EDUCATION: **University of Florida, Gainesville, Florida**
Bachelor of Science in Industrial & Systems Engineering
Minors in Business Administration & Sales Engineering
GPA 3.14/4.0 Expected graduation date: May 2014

WORK EXPERIENCE:

Siemens AG – Siemens Industry, Inc., Burlington, MA **Sales Engineer – Intern** **May 2012 – August 2012**

- Developed sales skills and identified various selling strategies by shadowing multiple sales engineers in the territory
- Increased technical knowledge by completing STEP 2000, a required training course of all Siemens full-time sales engineers
- Gained hands-on product knowledge through experiential learning at a manufacturing facility that reduces customer lead times
- Improved my analytical skills by creating a comprehensive manpower analysis to identify competitive personnel bench-strength versus Siemens for the New England market
- Enhanced communication skills by conducting multiple product specific presentations to an audience of experienced Siemens engineers
- Expanded my knowledge base of Siemens system tools and programs through in-depth training, ultimately aiding in the project quotation and acquisition process

LEADERSHIP:

UF Department of Recreational Sports, Gainesville, FL **Competitive Sports Supervisor** **August 2012 - Present**

- Influence employees to demonstrate high levels of professionalism through interpersonal communication skills
- Supervise and manage a team of officials and scorekeepers on a nightly basis by giving feedback and assessing performance
- Oversee facility operations using department tools and databases to keep track of all incoming and outgoing visitors

UF Department of Housing & Residence Education, Gainesville, FL **Resident Assistant** **June 2011 – May 2012**

- Managed 40+ residents in the Broward hall area and mediated conflicts to resolution
- Enhanced leadership and communication skills by completing various team-building/crisis training
- Planned and implemented monthly events to increase interaction that promoted high academic and social standards
- Advertised and communicated on-going events, promotions, and issues to facilitate student awareness of campus life

Theta Tau Professional Engineering Fraternity **Committee Chairs** **January 2011 – Present**

- Network among fellow engineers to develop a high standard of professional interest
- Planned and organized intramural sports for the fraternity in order to keep over 60 members active
- Implemented a weekend of events and activities geared towards increasing family relations among members

ACTIVITIES/AWARDS:

• Gators' Officials Association	Mentor	Spring 2010 – Present
• Institute of Industrial Engineers	Mentor	Spring 2010 – Present
• College of Industrial & Systems Engineering Deans' List	Recipient	Spring 2010 – Present
• Filipino Student Association	Member	Fall 2009 – Present
• Florida Bright Futures Scholarship	Recipient	Fall 2009 – Present
• Sydney & Grace Selinger Educational Trust Fund Award	Recipient	Fall 2009 – Present

TECHNICAL / NON-TECHNICAL SKILLS:

- Conversational in Haitian Creole
- Microsoft Word, Excel, PowerPoint
- MATLAB
- AutoCAD
- Programming (VB.NET)

RELEVANT COURSEWORK:

- Decision Support Systems, Work Design, Engineering Economy, Statistics/Probability, Facilities Planning, Industrial Energy Management, Sales Engineering Seminar, Principles of Management, Matrix/Numerical Methods, Business Finance